Draft Minutes of the 
EXECUTIVE COMMITTEE MEETING
held at the Theoxenia Palace Hotel, Kifissia, Athens, Greece
on Friday 4 October 2019 from 09:00 to 14:45

PARTICIPANTS: A list of participants, as per signed attendance list, is at the end of this document.

1. Introduction - Minutes of previous meeting (Hong Kong 5 March 2019) – Matters Arising not otherwise on this agenda

The meeting was presided over by the Chairman of the Association. After the opening welcome to all participants, the Secretary General reminded all present that the Executive Committee (ExCom) meeting was being held under INTERCARGO’s Anti-Trust and Competition Law Guidelines.

Next, a brief overview of the current state of the bulk carrier market, rates & supply-demand picture was provided. You may view the slides which served as a basis for the ExCom’s deliberations at: https://www.intercargo.org/excom-october-2019/

- The ExCom formally approved the Minutes of the previous meeting (in Hong Kong on 5 March 2019), which had been circulated for comments, with no amendments.

These are now posted on INTERCARGO’s website:
https://www.intercargo.org/excom-march-2019/

2. Report / endorsement of Technical Committee meeting & discussion

Mr Tom Keenan, Technical Committee (TechCom) Chairman, provided a summary of all items discussed during the previous day at the TechCom meeting:

- Ballast Water Management
- Cargoes
- Design Standards
- Casualties
- Air Emissions (Technical Aspects)

For a more detailed account of the above, the minutes of the 41st TechCom meeting will be made available under a relevant post on INTERCARGO’s website section: https://www.intercargo.org/news/committees/techcomm/

- The ExCom endorsed the outcome of TechCom as recommended above by the TechCom Chairman and expressed its appreciation to its members for their contribution to the ongoing work.
The ExCom endorsed the INTERCARGO Work Items without changes (you may view the Working Programme of the Association in the slides which served as a basis for the ExCom’s deliberations at: [https://www.intercargo.org/excom-october-2019/](https://www.intercargo.org/excom-october-2019/) and also under “Topics” on the main menu of INTERCARGO’s website homepage [https://www.intercargo.org](https://www.intercargo.org).

3. Air Emissions

SULPHUR LIMIT ON FUELS FROM 2020

The ExCom was updated with background information on the latest and upcoming developments as per document “ExCom notes_Agenda Item 3” available at [https://www.intercargo.org/excom-october-2019/](https://www.intercargo.org/excom-october-2019/)

The ExCom discussion focused on the Association’s positions in view of the upcoming:

- Informal meeting with the IMO Secretariat (IMO, 14 October 2019)
- Symposium on IMO 2020 and Alternative Fuels (IMO, 17-18 October 2019)
- Input to the ongoing IMO correspondence groups on data collection and analysis on the Enhanced implementation of Regulation 18 of MARPOL Annex VI and on Fuel Oil Safety

The ExCom agreed that INTERCARGO should raise again the key questions and clarifications needed, as well as major concerns in relation to:

- Safety aspects and a smooth transition to 2020, also as per the Association’s earlier Media Release you may find [here](#)
- PSC practices and needed pragmatism in enforcing the 2020 regulation, fuel sampling and testing, non-compliant / off-spec fuels debunkering, use of FONARS and also invite IMO to acknowledge these concerns and points, so that the concerned stakeholders take action as appropriate.

- A Presentation titled “Understanding Marine Fuel – 2020 fuels” (developments, challenges and the way forward) was delivered by Bill Stamatopoulos (Business Development Manager South Europe, Bureau Veritas) followed by Q&A. The presentation is available [here](#).

GREENHOUSE GAS EMISSIONS (GHG)

The ExCom was updated with background information on the latest and upcoming developments in relation to GHG emissions reduction as per document “ExCom notes_Agenda Item 3” available at [https://www.intercargo.org/excom-october-2019/](https://www.intercargo.org/excom-october-2019/)

The ExCom discussion on short-term measures focused on the Association’s positions in view of the upcoming 6th Session of IMO’ Intersessional Working Group on the Reduction of GHG Emissions: ISWG-GHG 6 (11-15 November 2019):

- Proposals expected to be considered at the above meeting (for due consideration/approval by IMO’s MEPC 75 in April 2020) were to include among other:
  - prescriptive power limitation proposals
  - prescriptive speed limitation proposals
  - goal-based (e.g. EEXI) proposals
  - goal-based ‘hybrid framework of equivalent measures’ proposals

---

Only a couple (/ draft) papers of such proposals were available at the time of the meeting for consideration by ExCom, so the discussion focused on the principles that such measures should respect. **Views expressed by Members** in this discussion varied and included:

- support of goal-based / hybrid measures
- support of power limitation
- being cautious with the EEXI concept
- Just-in-time concept for ports
- support of a levy scheme
- discussion on prescriptive measures

**The Chairman’s summation was:**

- Measures for a short-term reduction of GHG emissions should be effective and equitable for old and new vessels
- A goal-based or a prescriptive approach may be effective depending on the sector
- In the dry bulk tramp sector, achieving meaningful objectives would require the effective engagement of charterers and relate to reference baselines
- A sectoral approach is therefore needed, respecting each shipping sector’s characteristics.

**The ExCom was updated** on a GHG emissions’ measure proposal in IMO’s longer-term framework:

- a paper (and proposal framework), which were not available for dissemination at the time of the meeting - considered by industry associations to be finalised by December 2019 and for potential cosponsoring/submission to IMO’s MEPC 75 (April 2020) - on an “International Maritime GHG Reduction Research And Development Fund (IMRF)”. Please refer to the [background notes](https://www.intercargo.org/excom-october-2019/) mentioned below for more information.

The slides which served as a basis for the ExCom’s deliberations and the [background notes](https://www.intercargo.org/excom-october-2019/) to this agenda item (“ExCom Notes Agenda Item 3”) can be found at: [https://www.intercargo.org/excom-october-2019/](https://www.intercargo.org/excom-october-2019/)

### 4. Quality schemes

**Dry Bulk Shipping Self-Assessment Scheme (DRY-SAS)**

**The ExCom was updated:**

- that the Association has continued, since the previous ExCom meeting, open communication with OCIMF, as well as ad-hoc meetings and exchanges with RightShip, in order to establish a working and acceptable synergy, if possible, in developing such a scheme
- on the significant work undertaken by the Secretariat in preparing for such a scheme, with the addition of Paul Markides as Marine-Quality Manager to its staff, and support from an external consulting company
- that the internal Working Group of the Association, consulted on this topic earlier this year, would be re-engaged in reviewing and having an active role in the development and finalisation of such a scheme.

**The ExCom** (and TechCom as appropriate) **will be updated again in due time**, while its members were kindly invited to show patience when it comes to the progress of this important and sensitive topic.
5. Port related and other operational issues

The ExCom was updated on PSC procedures and experience sharing:
- Technical: the IMO Assembly is expected to adopt a new version of the IMO Procedures for Port State Control (PSC Procedures, 2019), including an appendix on 2019 Guidelines for port State control under MARPOL Annex VI Chapter 3 (MEPC.321(74))
- Engaging: based on input from Members in Aug 2019, a list of issues/concerns was sent to Tokyo MoU in view of its PSC Committee meeting in mid Oct 2019. The Secretariat will update Members about any feedback from Tokyo MoU.
- Maritime Corruption: IMO Facilitation committee agreed (at FAL 43rd session, Apr. 2019): that corruption has a significant impact on the image of the maritime industry and ports, and on the facilitation of maritime traffic and security of operations; to include in the agenda of next 2 years an action to develop "Guidance to address maritime corruption" by 2021.

The ExCom was updated on Security issues: Cyber security and Counter piracy
- Recent development of joint industry effort, IMO’s course of action and IACS’ effort in producing a set of consolidated recommendations;
- Recent development of global piracy situations, especially in GoG regions.

The ExCom was updated on Incident and accident reporting:
- Reported casualty: NUR ALLYA, loaded with nickel ore, disappeared with all her 25 crew near Obi island of Indonesia on 20 Aug 2019
- Analysis of bulk carrier incidents since 2016, highlighting: Grounding, Collision and Allision (top common incidents); a significant increase of “Machinery and technical” related incidents this year; concerns of high number of incidents resulting in crew fatalities in 2019, including ones related to mooring operations. Members were requested to identify 5 best practices that have made / will make, positive impact on safety performance, particularly related to major incidents and share them with the Secretariat.

Members invited the Secretariat to:
- Engage Black Sea MoU on corruption issues;
- Monitor progress on how the cyber security issues are included in vetting processes;
- Provide updates on piracy situation in Sulu Sea regions; on the security situation in the Strait of Hormuz region; on protection and escorting situation in GoG, including armed guards on board in anchorage of Duovala port; on stowaway issues in South Africa.

The ExCom was advised that a number of industry initiatives on the Human Element were underway and had achieved varying objectives.
- of particular note was a joint Intertanko/OCIMF initiative aimed at understanding seafarer mental health and welfare including suicides among seafarers.

The ExCom agreed that the INTERCARGO Secretariat should seek to join the above initiative.

The slides which served as a basis for the ExCom’s discussion and background notes to this agenda item (“ExCom Notes_Agenda Item 5”) can be found at: https://www.intercargo.org/excom-october-2019/

6. Other shipping organisations

- The ExCom was updated on INTERCARGO’s role as coordinating organisation of this year’s Tripartite Forum (Tokyo, 17-18 October 2019) and the Technical Committee’s considerations in that respect.
• The ExCom was updated on INTERCARGO’s ongoing participation in the Round Table of International Shipping Associations.

• The ExCom was updated on INTERCARGO’s latest exchanges with IACS and the recent meeting with the new Chairman of IACS.

• The ExCom was updated on INTERCARGO’s participation in “Together in Safety”, and reference was made to the Global Maritime Forum, which initiated this project.

7. Membership, Administration & Secretariat

The ExCom reviewed an up-to-date Administration report, which had been circulated in advance and can be accessed at: https://www.intercargo.org/excom-october-2019/. The slides which served as a basis for the ExCom’s discussion are also available at same link.

Questions were invited and clarifications were offered on the below:

Membership evolution in recent years and latest update as of 01.09.2019:

• 142 Full Members
  o with 2,252 bulkers entered with the Association of a total capacity of 214 mil dwt
  o i.e. about 20% basis numbers and about 25% basis dwt of the global dry bulk carrier

• 79 Associate Members

The Official Financial Statements of the Company for the year ended 31 December 2019 were filed with the Companies House before 30 Sept. 2019. They were prepared for INTERCARGO by its external accountants (Begbies Chartered Accountants), in accordance with current UK Accounting Conventions and UK Company Law, and received approval from the Management Committee.

The Financial Statements of the Company are posted on the Association’s website at https://www.intercargo.org/news/committees/agm/

The Bank accounts-cash reserves as of 31.08.2019 were £2,475,691.02
An increase in the Cash reserves was noticed of £423,407.49 (or of 29.0%) from 01.01.2018 to 01.01.2019 and of £591,296.77 (or of 31.4%) from 01.01.2019 to 31.08.2019.

The provisional management accounts for 2019 were presented next:
• INCOME AND EXPENDITURE by 31.08.2018 & 31.08.2019 (interim)
• INCOME AND EXPENDITURE for year 2018 & potential for year 2019
• BALANCE SHEET (as of 31.12.2018 & as of 31.08.2019)

The Management Accounts for the first 9 months of 2019 gave a surplus of GBP 773,344.
A significant annual surplus for 2019 overall is expected, to depend on new Memberships vs. expenditures in last quarter of the year.

The ExCom was informed about the upcoming relocation of the Secretariat offices (Members will be updated in due time in this respect), and was also updated on significant costs and on the Secretariat personnel composition.
The ExCom did not receive any proposal for potential revisions to the Constitution that would take effect from 01/01/2019.

The ExCom agreed to propose to the Annual General Meeting of the Association (taking place the same day after ExCom) to maintain the Membership Fees for 2020 at same levels as in 2019.

8. Other actions & Miscellaneous topics

The slides which served as a basis for the ExCom’s consideration of this agenda item can be found at: https://www.intercargo.org/excom-october-2019/. The ExCom was updated on the below:

- INTERCARGO’s participation at IMO
  - Meeting attended and ‘briefs’ circulars
  - Paper submissions

- Media Releases issued in past year

- Annual Review 2018/2019
  Members may refer to the recently published INTERCARGO’s Annual Review for 2018/2019 at https://www.intercargo.org/annual-review-20182019/.

- Other publications: the 2018/2019 Benchmarking Report is under preparation

- INTERCARGO-entered fleet performance in 2018: the annual monitoring of performance demonstrated, for one more year, that Members’ registered vessels significantly outperformed industry averages in respect of both detentions and deficiencies per inspection

- Communication / Circulants
  - Regular circulars
  - Technical/operational circulars
  - Surveys

- Various marketing initiatives & Membership material
  INTERCARGO Brochure / Membership logos / LinkedIn presence / Company & Vessel certificates (available at https://www.intercargo.org/vessel-certificates/)

- Hosted Lunchtime seminars

- The ExCom was informed that its member Capt Hardeep Singh Mundae had kindly accepted to act as INTERCARGO’s APAC Membership development liaison

- 40 years anniversary of INTERCARGO in 2020: a special publication has been sponsored and a celebration will be organised (Members will be updated in due time).

- Information Databases under development or planned

Any Other Business

- The ExCom was informed that INTERCARGO cosponsored with other industry Associations (as in the past) a legal Brief in support of the “Athos I” case at the U.S. Supreme Court.
• The ExCom was updated by its member Mr Yannis Triphyllis on the latest developments and wider-interest implications in relation to the case of the bulk carrier “Alkyon”.

➢ The ExCom agreed (that subject to confirmation of the exact dates by the Secretariat as soon as possible) its next meeting should take place on 10 March 2019 in Singapore (with the TechCom meeting taking place as per usual practice the day before on 9 March).

EXCOM MEETING PARTICIPANTS

<table>
<thead>
<tr>
<th>Name</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dimitrios Fafalios / Chairman (ex-officio member)</td>
<td>Fafalios Shipping SA</td>
</tr>
<tr>
<td>Jay K Pillai / vice-Chairman (ex-officio member)</td>
<td>Pacific Basin Shipping (HK) Ltd</td>
</tr>
<tr>
<td>Spyridon Tarasis / vice-Chairman (ex-officio member)</td>
<td>Olympic Vision Maritime Co Inc</td>
</tr>
<tr>
<td>Thomas Keenan / TechCom Chairman (ex-officio member)</td>
<td>Liberty Maritime Corporation</td>
</tr>
<tr>
<td>Yannis Triphyllis</td>
<td>Ariston Navigation Corp</td>
</tr>
<tr>
<td>Evangelos Liadis</td>
<td>Carras (Hellas) S.A.</td>
</tr>
<tr>
<td>Antonios Faraklas</td>
<td>Chartworld Shipping Company</td>
</tr>
<tr>
<td>Debashis Sen</td>
<td>China Navigation Co. Pte. Ltd.</td>
</tr>
<tr>
<td>Nicholas Kydoniefs</td>
<td>Chios Navigation (Hellas) Ltd</td>
</tr>
<tr>
<td>George Dalacouras</td>
<td>Dalex Shipping Co. S.A.</td>
</tr>
<tr>
<td>Lucio Bonaso</td>
<td>D'Amico Società Di Navigazione</td>
</tr>
<tr>
<td>Leontios Pitaoulis</td>
<td>Equinox Maritime Ltd</td>
</tr>
<tr>
<td>Michael S. Fafalios</td>
<td>Fafalios S.A.</td>
</tr>
<tr>
<td>Nicolas Frangistas</td>
<td>Franco Compania Naviera S.A.</td>
</tr>
<tr>
<td>Mrs Marily Frangista</td>
<td>Franco Compania Naviera S.A.</td>
</tr>
<tr>
<td>Giorgio Avino</td>
<td>Giuseppe Bottiglieri Shipping Company Spa</td>
</tr>
<tr>
<td>Manuela Bottiglieri</td>
<td>Giuseppe Bottiglieri Shipping Company Spa</td>
</tr>
<tr>
<td>George Gabriel</td>
<td>Golden Union Shipping Co. S.A.</td>
</tr>
<tr>
<td>Jan Øivind Svardal</td>
<td>Grieg Star A.S.</td>
</tr>
<tr>
<td>Nikos Nikolaidis</td>
<td>Kyla Shipping &amp; Trading Corp.</td>
</tr>
<tr>
<td>Stamatis Karydas</td>
<td>Kyla Shipping &amp; Trading Corp.</td>
</tr>
<tr>
<td>Catherine Prifti</td>
<td>Laskaridis Shipping Co Ltd</td>
</tr>
<tr>
<td>Alain Coatanhay</td>
<td>LD Bulk / Louis Dreyfus Armateurs S.A.S</td>
</tr>
<tr>
<td>Name</td>
<td>Company/Position</td>
</tr>
<tr>
<td>-------------------------------</td>
<td>------------------------------------------------------</td>
</tr>
<tr>
<td>Michael Dannesboe</td>
<td>Maestro Shipping SA</td>
</tr>
<tr>
<td>John Platsidakis / Honorary Chairman</td>
<td>Maran Dry Management Inc.</td>
</tr>
<tr>
<td>Ploutarchos Paneris</td>
<td>Marine Trust Ltd.</td>
</tr>
<tr>
<td>Fivos Christopoulos</td>
<td>Marine Trust Ltd.</td>
</tr>
<tr>
<td>Kostas Vlachos</td>
<td>Marla Dry Bulk Shipmanagement Inc</td>
</tr>
<tr>
<td>Hirohiko Oyabu</td>
<td>Mitsui O.S.K.Lines, Ltd (MOL)</td>
</tr>
<tr>
<td>Metaxia Psalti</td>
<td>Neda Maritime Agency Co Ltd</td>
</tr>
<tr>
<td>George Thanopoulos</td>
<td>Neda Maritime Agency Co Ltd</td>
</tr>
<tr>
<td>Vassilis Pateras</td>
<td>Neptune Dry Management Company</td>
</tr>
<tr>
<td>Hans Horster</td>
<td>Oldendorff Carriers GmbH</td>
</tr>
<tr>
<td>Michel Adamis</td>
<td>Omicron Ship Management Inc</td>
</tr>
<tr>
<td>Yasar Biber</td>
<td>Pasifik Gemi Isletmeciligi ve Ticaret A.S.</td>
</tr>
<tr>
<td>George D. Gourdomichalis</td>
<td>Phoenix Shipping &amp; Trading S.A.</td>
</tr>
<tr>
<td>Dimitris Monioudis / TechCom Vice-Chairman</td>
<td>Rethymnis &amp; Kulukundis Ltd</td>
</tr>
<tr>
<td>Panos Kourkountis</td>
<td>Sea Traders S.A.</td>
</tr>
<tr>
<td>Zenon Kleopas</td>
<td>Starbulk S.A.</td>
</tr>
<tr>
<td>Efstratios Alisafakis</td>
<td>Third Millenium Shipping Ltd</td>
</tr>
<tr>
<td>Pavlos Palios</td>
<td>Third Millenium Shipping Ltd</td>
</tr>
<tr>
<td>Hardeep Singh Mundae</td>
<td>Thome Ship Mnagement Pte Ltd</td>
</tr>
<tr>
<td>George Laou</td>
<td>TMS Bulkers</td>
</tr>
<tr>
<td>George Mathioudakis</td>
<td>Tsakos Shipping &amp; Trading S.A.</td>
</tr>
<tr>
<td>Gian Cristoforo Savasta</td>
<td>United Bulk Carriers International</td>
</tr>
<tr>
<td>Rodrigo Bermelho</td>
<td>Vale S.A.</td>
</tr>
<tr>
<td>Konstantinos Kokkinakis</td>
<td>Vrontados S.A.</td>
</tr>
</tbody>
</table>

**INTERCARGO Secretariat**

Kostas Gkonis, Secretary General  
Ed Wroe, Technical Manager  
Joe Zhou, Operations Manager  
Paul Markides, Marine-Quality Manager  
Tonya Dendrinou, Administration Officer